

Consolidated Interim Report Q1 2024 – NTG Nordic Transport Group A/S



Q1 2024 highlights

- Negative growth in key markets and challenging market conditions prevailed throughout the quarter.
- Total growth in net revenue of negative 4.3%, hereof organic growth of negative 5.9% and acquired growth of 1.3%.
- Operating margin of 5.3% in Q1 2024 vs. 6.7% in Q1 2023.
- 2024 guidance announced on 29 February 2024 maintained: Adj. EBIT of DKK 500 – 580 million.

Selected financial information

For the period 1 January to 31 March (Q1)

(DKKm)	Q1 2024	Q1 2023	Change
Net revenue	2,158	2,254	-96
Gross profit	463	477	-14
Adj. EBIT	114	150	-36
Profit for the period	78	105	-27
Gross margin	21.5%	21.2%	0.3 p.p.
Operating margin	5.3%	6.7%	-1.4 p.p.
Conversion ratio	24.6%	31.4%	-6.8 p.p.

NTG Nordic Transport Group A/S

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900

www.ntg.com CVR no. 12546106

Forward looking statement

This document contains forward looking statements which are subject to risk factors associated with, amongst others, the economic and business circumstances occurring from time to time in the countries and markets in which NTG Nordic Transport Group and its subsidiaries operate.

It is believed that the expectations reflected in these statements are reasonable, but they may be affected by a wide range of variables, which could cause actual results to differ materially from those currently anticipated. For a description of significant risks and uncertainties identified by the Group, reference is made to the 2023 Annual Report. Any subsequent developments are reflected in this report.

Contacts

Investor relations and press Christian D. Jakobsen, Group CFO +45 4212 8099 ir@ntg.com | press@ntg.com



Financial highlights

Income statement (DKKm)	Q1 2024	Q1 2023
Net revenue	2,158	2,254
Gross profit	463	477
Operating profit before amortisations, depreciations, and special items (adj. EBITDA)	176	207
Operating profit before special items (adj. EBIT)	114	150
Special items, net	-1	-
Net financial items	-8	-19
Profit for the period	78	105
Earnings per share (DKK) for the period	3.25	4.32
Earnings per share (DKK) last 12 months	16.33	22.22

Balance sheet (DKKm)	31/03-2024	31/03-2023
Additions to property, plant, and equipment (excl. IFRS 16)	3	9
Balance sheet total	4,260	4,219
Net working capital	-18	-140
Net interest-bearing debt	1,102	1,036
Net interest-bearing debt (excl. IFRS 16)	246	220
Invested capital	2,205	2,003
Total equity	1,190	1,066
NTG Nordic Transport Group A/S' shareholders' share of equity	1,102	962
Non-controlling interests	88	104

Cash flow statement (DKKm)	Q1 2024	Q1 2023
Operating activities	-52	106
Investing activities	-24	-11
Free cash flow	-76	95
Adjusted free cash flow	-110	45
Financing activities	-60	-116
Cash flow for the period	-136	-21

Financial ratios	Q1 2024	Q1 2023
Gross margin	21.5%	21.2%
Operating margin	5.3%	6.7%
Conversion ratio	24.6%	31.4%
ROIC before tax*	28.2%	43.8%
Return on equity*	33.7%	58.9%
Solvency ratio	27.9%	25.3%
Leverage ratio*	1.34	1.06
Employees	Q1 2024	Q1 2023

Average number of employees

Reference is made to NTG's 2023 Annual Report, page 79, for definition of key figures and ratios. * Ratio is based on last 12 months' figures.

NTG Nordic Transport Group A/S

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900

www.ntg.com CVR no. 12546106 2,005

1,995



Management report

The challenges of Q4 2023 continued into the first quarter of 2024 with macroeconomic headwinds in Europe and challenging market conditions.

The market is characterised by some degree of overcapacity and pressure on rates.

The demanding market conditions have stressed the importance of being agile and having a flexible cost structure to adapt to the changing market dynamics.

In the Road & Logistics division, volumes were under pressure in Q1 2024, with a continuing weak spot market. As a result, focus shifted increasingly from the spot market towards contracted revenue.

In the Air & Ocean division, the ocean freight rates, due to the Red Sea crisis, commenced at a higher level than in 2023, however has declined during Q1 2024.

Net revenue in Q1 2024 decreased 4.3%, compared to Q1 2023. to DKK 2.158 million.

Acquired growth totalled 1.3% in Q1 2024, driven by the acquisition of RTC Transport A/S (RTC) completed in February 2024.

Organic growth totalled negative 5.9% in Q1 2024, compared to the same period last year, mainly due to soft volumes coupled with lower freight rates in the Air & Ocean division and Easter falling in March in 2024 as opposed to April in 2023.

Currency translation effects had a positive impact on growth of 0.1 percentage points in Q1 2024.

Gross profit decreased 2.9% to DKK 463 million in Q1 2024, compared to DKK 477 million in Q1 2023, corresponding to a gross margin of 21.5% and 21.2%, respectively.

Adj. EBIT decreased 24.0% to DKK 114 million in Q1 2024, compared to DKK 150 million in Q1 2023.

The operating margin was 5.3% for Q1 2024, compared to 6.7% in the same period last year. The deterioration in margin was driven by increased salaries after 2023 inflation and lower gross profit (excl. M&A impact) in both divisions.

Adj. EBIT in the Road & Logistics division decreased 12.0% to DKK 103 million in Q1 2024 compared to Q1 2023. The decline was mainly related to the timing of Faster.

Adj. EBIT in the Air & Ocean division decreased 62.5% to DKK 12 million in Q1 2024 compared to Q1 2023.

Special items totalled DKK -1 million in Q1 2024, compared to DKK 0 million in Q1 2023.

Minorities' share of adj. EBIT was 10.5% in Q1 2024 compared to 9.7% in Q1 2023.

Net working capital was negative DKK 18 million as of 31 March 2024, compared to negative DKK 140 million as of 31 March 2023. The timing of Easter at the end of March was the main driver for the increase in net working capital, but also prepayment of hauliers related

to the merger of the three Danish road companies had a temporary negative effect of DKK 80 million.

NTG Nordic Transport Group

(DKKm)	Q1 2024	Q1 2023	Growth
Net revenue	2,158	2,254	-4.3%
Gross profit	463	477	-2.9%
Adj. EBIT	114	150	-24.0%

Road & Logistics

(DKKm)	Q1 2024	Q1 2023	Growth
Net revenue	1,604	1,648	-2.7%
Gross profit	347	348	-0.3%
Adj. EBIT	103	117	-12.0%

Air & Ocean

(DKKm)	Q1 2024	Q1 2023	Growth
Net revenue	553	605	-8.6%
Gross profit	116	129	-10.1%
Adj. EBIT	12	32	-62.5%

NTG Nordic Transport Group A/S

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900



Management report, continued

Adjusted free cash flow totalled negative DKK 110 million in Q1 2024, compared to DKK 45 million in Q1 2023. The development in adjusted free cash flow was mainly driven by the increase in net working capital.

As of 31 March 2024, NTG had a net interest bearing debt position of DKK 246 million excluding IFRS 16 lease liabilities.

Update on recent acquisitions

The integration of RTC is proceeding as planned. Since RTC adds supplementary services to the existing business, it is not planned to integrate RTC into NTG's standard Transport Management System (TMS).

M&A remains a strong strategic priority for NTG, and we experience an increase in M&A related activity. We are continuing searching and evaluating new and interesting opportunities in our efforts towards making value-adding acquisitions.

Outlook

We maintain the guidance provided on 29 February 2024, and for the full year 2024 we expect to achieve:

• Adj. EBIT of DKK 500 – 580 million.

The outlook assumes an expected overall flat market environment with soft macroeconomics and continued muted consumer confidence.



Road & Logistics

As expected, Q1 2024 was a challenging quarter for the Road & Logistics division as elevated interest rates and muted consumer confidence amongst other factors affected volumes both for domestic and cross-border transports throughout Europe.

The supply side was characterised by overcapacity, which put pressure on prices and left the spot market weak and increasingly challenging to navigate.

As a result, the Road & Logistics division saw a slight decrease in momentum in the first quarter of the year, and financial results were lower than in Q1 2023. Continental Europe had slightly lower volumes on the German and UK markets.

The Scandinavian market was negatively impacted by the weakened Swedish currency and the harbour strikes in Finland since mid of February. In light of the market conditions, focus has been on winning market shares.

Within warehousing, demand remained high. While some customers are still focusing on decreasing inventory levels, the division is experiencing persistent offsetting demand for warehousing capacity from new and existing customers.



Selected quarterly financial information

(DKKm)	Q1 2023	Organic	%	Acquisitions	%	Currency	%	Q1 2024	%
Net external revenue	1,648	-79	-4.8%	30	1.8%	5	0.3%	1,604	-2.7%
Gross profit	348	-11	-3.2%	9	2.6%	1	0.3%	347	-0.3%
Adj. EBIT	117	-17	-14.6%	3	2.6%	-	-	103	-12.0%
Gross margin	21.1%							21.6%	0.5 p.p.
Operating margin	7.1%							6.4%	-0.7 p.p.
Conversion ratio	33.6%							29.7%	-3.9 p.p.

NTG Nordic Transport Group A/S

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900



Road & Logistics, continued

Net revenue

Net revenue for the division totalled DKK 1,604 million in Q1 2024 compared to DKK 1,648 million in Q1 2023.

Total growth was negative 2.7%. The decrease in revenue was driven by the Easter timing difference versus 2023, partly offset by the acquisition of RTC.

Gross profit

Gross profit decreased 0.3% to DKK 347 million in Q1 2024, compared to DKK 348 million in Q1 2023.

Despite challenging market conditions, the division managed a slight gross margin increase from 21.1% to 21.6%, related to the acquistions, product mix, and closing of low GP margin business in Germany.

Operating profit before special items (adj. EBIT)

Adj. EBIT for Q1 2024 totalled DKK 103 million, a decrease of DKK 14 million compared to Q1 2023.

The operating margin was 6.4% for Q1 2024, compared to 7.1% in the same period last year.

The development was driven by a conversion ratio deterioration of 3.9 percentage points to 29.7%, which more than offset the gross margin development.

While the division has reacted promptly to reduce costs amid the softer market, investments in the sales organisation and group functions to support future growth, coupled with challenging spot market conditions, have translated into a slightly lower conversion ratio.

The acquisition of RTC contributed with an adj. EBIT of DKK 3 million in Q1 2024.



Air & Ocean

The ocean freight rates registered an uptick in the beginning of the quarter, due to the Red Sea crisis, followed by a declining trend. Towards the end of the quarter, the rates stabilised to some degree, however at a low level.

As expected, volumes trended lower in the first quarter due to macroeconomic headwinds which affected the division negatively, especially in the US and Germany.

The destocking cycle shows sign of having ended.

The organisational restructuring process in Germany continued, and in January 2024 the offices in Hannover and Düsseldorf were closed with a consequential staff reduction.

Towards the end of the quarter the downward trend showed signs of stabilisation.

The division's continued investments in the sales organisation and a new start-up has resulted in an increasing number of shipments in certain geographies. The start-up, NTG Supply Chain Solutions, established in December 2023, is expected to gradually contribute to the division's gross profit in the coming quarters.

Based on the developments in the last part of the quarter, the Air & Ocean market is expected to increasingly stabilise in the second quarter of the year.

LOGISTICS COORDINATOR FOR THE DANISH OLYMPIC TEAM

Selected quarterly financial information

(DKKm)	Q1 2023	Organic	%	Acquisitions	%	Currency	%	Q1 2024	%
Net external revenue	605	-50	-8.3%	-	-	-2	-0.3%	553	-8.6%
Gross profit	129	-12	-9.3%	-	-	-1	-0.8%	116	-10.1%
Adj. EBIT	32	-20	-62.5%	-	-	-	-	12	-62.5%
Gross margin	21.3%							21.0%	-0.3 p.p.
Operating margin	5.3%							2.2%	-3.1 p.p.
Conversion ratio	24.8%							10.3%	-14.5 p.p.

NTG Nordic Transport Group A/S

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900



Air & Ocean, continued

Net revenue

Net revenue for the division totalled DKK 553 million in Q1 2024, compared to DKK 605 million in Q1 2023.

Total growth was negative 8.6%, composed of organic growth of negative 8.3% and currency translation effects of negative 0.3%.

The negative organic growth was mainly driven by a combination of the situation in Germany, softer volumes, and lower freight rates.

Gross profit

Gross profit decreased 10.1% to DKK 116 million in Q1 2024, compared to DKK 129 million in Q1 2023, corresponding to a gross margin of 21.0% and 21.3%, respectively.

Product mix partly offset by declining freight rates were the main drivers of the development.

Operating profit before special items (adj. EBIT)

Adj. EBIT for Q1 2024 totalled DKK 12 million, compared to DKK 32 million in Q1 2023. The effects of the restructuring in Germany and establishment of NTG Supply Chain Solutions had a negative impact of DKK 6 million. Moreover, the decrease is related to market conditions with lower yields.

The operating margin was 2.2% for Q1 2024, compared to 5.3% in the same period last year.

The operating margin decrease was driven by a conversion ratio decrease of 14.5 percentage points to 10.3%.

The development in conversion ratio was heavily impacted by the combination of low freight rates, challenging market conditions, and macroeconomic headwinds in addition to the abovementioned one-off costs.

The division has taken measures to adjust the cost base to the prevailing market conditions. In April 2024, further steps was taken in this regard with expected effects from 1 May 2024.



Interim Financial Statements

INCOME STATEMENT

(DKKm)	Q1 2024	Q1 2023
Net revenue	2,158	2,254
Direct costs	-1,695	-1,777
Gross profit	463	477
Other external expenses	-61	-58
Staff costs	-226	-212
Operating profit before amortisations, depreciations and special items	176	207
Amortisation and depreciation of intangible and tangible fixed assets	-62	-57
Operating profit before special items	114	150
Special items, net	-1	-
Financial income	13	4
Financial costs	-21	-23
Profit before tax	105	131
Tax on profit for the period	-27	-26
Profit for the period	78	105
Attributable to:		
Shareholders in NTG A/S	69	94
Non-controlling interests	9	11
Earnings per share		
Earnings per share (DKK)	3.25	4.32
Diluted earnings per share (DKK) for the period	3.21	4.27

STATEMENT OF OTHER COMPREHENSIVE INCOME

(DKKm)	Q1 2024	Q1 2023
Profit for the period	78	105
Items that may be reclassified to the income statement:		
Foreign exchange adjustments of subsidiaries	12	-8
Items that will not be reclassified to the income statement:		
Actuarial adjustments on retirement benefit obligations	1	-3
Other comprehensive income, net of tax	13	-11
Total comprehensive income	91	94
Attributable to:		
Shareholders in NTG A/S	80	85
Non-controlling interests	11	9

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900



CASH FLOW STATEMENT

(DKKm)	Q1 2024	Q1 2023
Operating profit before special items	114	150
Depreciation and amortisation etc.	62	57
Share-based payments	3	1
Change in working capital etc.	-183	-56
Change in provisions	-3	-
Financial income received	13	4
Interest paid on leasing contracts	-7	-9
Other financial expenses paid	-14	-14
Corporation taxes paid	-36	-27
Special items	-1	-
Cash flow from operating activities	-52	106
Purchase of property, plant and equipment	-3	-9
Acquisition of business activities	-21	-2
Cash flow from investing activities	-24	-11
Free cash flow	-76	95

CASH FLOW STATEMENT, continued

(DKKm)	Q1 2024	Q1 2023
Repayment of lease liabilities	-56	-52
Proceeds and repayments of other financial liabilities	-3	-4
Shareholders and non-controlling interests:		
Purchase of treasury shares	-	-59
Dividends paid to non-controlling interests	-1	-1
Acquisition of shares from non-controlling interests	-	-2
Disposal of shares to non-controlling interests	-	2
Cash flow from financing activities	-60	-116
Cash flow for the period	-136	-21
Cash and cash equivalents at 1 January*	276	253
Cash flow for the period	-136	-21
Currency translation adjustments	5	-2
Cash and cash equivalents at 31 March*	145	230

Statement of adjusted free cash flow

(DKKm)	Q1 2024	Q1 2023
Free cash flow	-76	95
Special items reserved	1	-
Acquisition of business activities reversed	21	2
Repayment of lease liabilities	-56	-52
Adjusted free cash flow	-110	45

 $^{^*}$ Cash and cash equivalents are presented in the balance sheet less bank overdrafts of DKK 173 million on 31 March 2024, DKK 0 million at 1 January 2024 and DKK 170 million on 31 March 2023.

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900



BALANCE SHEET, assets

(DKKm)	31/03-2024	31/12-2023	31/03-2023
Intangible assets	1,422	1,377	1,384
Property, plant and equipment	78	74	75
Right-of-use assets	800	817	764
Other receivables	61	62	65
Deferred tax assets	36	36	44
Total non-current assets	2,397	2,366	2,332
Trade receivables	1,445	1,115	1,371
Other receivables	96	88	98
Cash and cash equivalents	318	276	411
Corporation tax	4	3	7
Total current assets	1,863	1,482	1,887
Total assets	4,260	3,848	4,219

BALANCE SHEET, equity and liabilities

(DKKm)	31/03-2024	31/12-2023	31/03-2023
Share capital	453	453	453
Reserves and retained earnings	649	566	509
NTG A/S shareholders' share of equity	1,102	1,019	962
Non-controlling interests	88	78	104
Total equity	1,190	1,097	1,066
Deferred tax liabilities	10	13	10
Pensions and similar obligations	76	79	76
Provisions	1	1	4
Financial liabilities	227	228	426
Lease liabilities	662	668	626
Total non-current liabilities	976	989	1,142
Provisions	30	29	50
Financial liabilities	337	151	205
Lease liabilities	194	196	190
Trade payables	1,266	1,114	1,221
Other payables	208	208	284
Corporation tax	59	64	61
Total current liabilities	2,094	1,762	2,011
Total liabilities	3,070	2,751	3,153
Total equity and liabilities	4,260	3,848	4,219

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900



STATEMENT OF CHANGES IN EQUITY

					NTG A/S		
		Treasury share	Translation	Retained	shareholders'	Non-controlling	
(DKKm)	Share capital	reserve	reserve	earnings	share of equity	interests	Total equity
Equity at 1 January 2024	453	-28	-6	600	1,019	78	1,097
Profit for the period	-	-	-	69	69	9	78
Net exchange differences recognised in OCI	-	-	10	-	10	2	12
Actuarial gains/(losses)	-	-	-	1	1	-	1
Other comprehensive income, net of tax	-	-	10	1	11	2	13
Total comprehensive income for the period	-	-	10	70	80	11	91
Transactions with shareholders:							
Share-based payments	-	-	-	3	3	-	3
Dividends distributed	-	-	-	-	-	-1	-1
Total transactions with shareholders	-	-	-	3	3	-1	2
Equity at 31 March 2024	453	-28	4	673	1,102	88	1,190



STATEMENT OF CHANGES IN EQUITY

					NTG A/S				
		Treasury share	Translation	Retained	shareholders'	Non-controlling			
(DKKm)	Share capital	reserve	reserve	earnings	share of equity	interests	Total equity		
Equity at 1 January 2023	453	-16	-9	539	967	97	1,064		
Profit for the period	-	-	-	94	94	11	105		
Net exchange differences recognised in OCI	-	-	-6	-	-6	-2	-8		
Actuarial gains/(losses)	-	-	-	-3	-3	-	-3		
Other comprehensive income, net of tax	-	-	-6	-3	-9	-2	-11		
Total comprehensive income for the period	-	-	-6	91	85	9	94		
Transactions with shareholders:									
Share-based payments	-	-	-	-35	-35	-	-35		
Tax on share-based payments	-	-	-	7	7	-	7		
Dividends distributed	-	-	-	-	-	-1	-1		
Purchase of treasury shares	-	-4	-	-59	-63	-	-63		
Acquisition of shares from non-controlling interests	-	-	-	-1	-1	-1	-2		
Disposal of shares to non-controlling interests	-	-	-	2	2	-	2		
Total transactions with shareholders	-	-4	-	-86	-90	-2	-92		
Equity at 31 March 2023	453	-20	-15	544	962	104	1,066		

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900

NTG |

Notes

Note 1 - Accounting policies

The Interim Financial Report has been prepared in accordance with IAS 34 "Interim Financial Reporting" as adopted by the EU and additional requirements in the Danish Financial Statements Act.

Accounting policies, judgements and significant estimates applied in preparation of the Interim Financial Report are consistent with those applied in the consolidated financial statements for 2023. Reference is made to note 1.1 of NTG Nordic Transport Group's 2023 Annual Report for a description of accounting policies. For a definition of financial key figures and financial ratios, please see page 79 of NTG Nordic Transport Group's 2023 Annual Report.

NTG Nordic Transport Group has implemented all new EUapproved standards and interpretations effective as of 1 January 2024. None of these standards and interpretations have had a material impact on NTG Nordic Transport Group's Financial Statements.



Note 2 - Segment information and net revenue

NTG Nordic Transport Group mainly derives revenue from freight forwarding services related to transport of goods throughout Europe and worldwide by road, air, and ocean.

	Road &	Logistics	Air &	Ocean	Elimina	tions etc.	То	tal
(DKKm)	Q1 2024	Q1 2023	Q1 2024	Q1 2023	Q1 2024	Q1 2023	Q1 2024	Q1 2023
Segment net revenue	1,609	1,656	555	607	-	1	2,164	2,264
Net revenue (between segments)	-5	-8	-2	-2	1	-	-6	-10
Net revenue (external)	1,604	1,648	553	605	1	1	2,158	2,254
Gross profit	347	348	116	129	-	-	463	477
Amortisation and depreciation	-56	-51	-6	-6	-	-	-62	-57
Operating profit before special items (adj. EBIT)	103	117	12	32	-1	1	114	150

^{*}Total assets and liabilities for each segment are not reported because such amounts are not regularly provided to the CODM (Chief Operating Decisions Maker)

Net revenue per country (DKKm)	Q1 2024	Q1 2023
Denmark	838	756
Sweden	332	376
USA	262	310
Finland	151	172
Germany	100	155
Other	475	485
Total	2,158	2,254

NTG Nordic Transport Group A/S

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900



Note 3 - Leases

Contracts are assessed at inception to determine whether NTG Nordic Transport Group is entering a lease. If a lease is identified, a right-of-use asset and a corresponding lease liability are recognised in the balance sheet at the contract's commencement date.

Lease liabilities are initially measured at the present value of future leasing payments under the contract, discounted using either the interest rate implicit in the contract, or (if the implicit interest rate is not available) an incremental borrowing rate appropriate for NTG Nordic Transport Group.

Right-of-use assets are initially measured at cost, equivalent to the relevant recognised lease liability adjusted for any leasing payments made on or before the commencement date, any initial costs associated to the lease and other directly related costs including dismantling and restoration costs.

Subsequent to recognition, lease liabilities are measured at amortised cost using the effective interest method, adjusted for any remeasurements or contract modifications. Lease payments are allocated between reduction of the liability and interest expenses. Interest expenses are charged to the income statement over the lease period to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Subsequent to recognition, right-of-use assets are depreciated on a straight-line basis over the shorter of each asset's useful life and the relevant lease term and adjusted for any remeasurements of the lease liability.

		2024			2023 Other plant and		
		Other plant and					
(DKKm)	Land & buildings	equipment	Total	Land & buildings	equipment	Total	
Carrying amount at 1 January	515	302	817	471	265	736	
Additions from business combinations	23	1	24	-	-	-	
Additions during the period	7	25	32	54	39	93	
Disposals during the period	-	-11	-11	-3	-9	-12	
Depreciations	-28	-29	-57	-24	-29	-53	
Currency translation adjustments	-4	-1	-5	-1	1	-	
Carrying amount at 31 March	513	287	800	497	267	764	

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900



Note 4 - Acquisition and disposal of entities

RTC Transport A/S

On 14 February 2024, NTG completed the acquisition of 75% of the shares in RTC Transport A/S (RTC). RTC was founded in 2006 in Brøndby, Denmark, and specialises in home deliveries of furniture and domestic appliances as well as value added services including carry-ins, installations, and return handling. RTC has a strong presence in the Danish market, from where it also serves customers with home deliveries in the southern part of Sweden.

Consideration transferred

The total consideration consists of a cash payment of DKK 26 million in addition to a contingent consideration. The contingent consideration is determined based on the performance of RTC in 2024. A sustained level of financial performance will result in earn-out payments of maximum DKK 11 million. On 31 March 2024, the maximum earn-out consideration of DKK 11 million was recognised.

Adjusted for the fair value of acquired cash and cash equivalents of DKK 5 million, the net cash flow amounted to DKK 21 million (outflow).

Earnings impact

During the period after the acquisition, RTC contributed with DKK 30 million to the Group's net revenue, DKK 3 million to the Group's adj. EBIT and DKK 2 million to the result after tax. If the acquisition had taken place 1 January 2024 the Group's net revenue would have amounted to DKK 2,173 million and result after tax would have amounted to DKK 79 million.

Transaction costs

Transaction costs relating to the RTC acquisition amount to DKK 1 million. Transactions costs are accounted for in the income statements as special items.

Fair value of acquired net assets and recognised goodwill

Provisional fair values of acquired assets and liabilities at the acquisition date are given in the table to the right. Fair value of acquired trade receivables and other receivables amounts to DKK 23 million. Collectability of receivables has been assessed based on Group credit assessment policies.

Goodwill is primarily related to synergy effects from integration with NTG's existing infrastructure and network.

Integration of RTC is still ongoing, and consequently net assets, including goodwill and other intangible assets, may be adjusted, and off-balance sheet items may be recognised for up to 12 months after the acquisition dates, in accordance with IFRS 3.

(DKKm)	Fair values at date of acquisition
Property, plant and equipment	5
Right-of-use assets	24
Trade receivables	21
Other receivables	2
Cash and cash equivalents	5
Total assets	57
Provisions	2
Lease liabilities	31
Trade payables	10
Other payables	9
Corporation tax	1
Total liabilities	53
Non-controlling interests' share of acquired net assets	1
Acquired net assets	3
Fair value of total consideration	37
Goodwill and intangible assets arising from the acquisition	34

NTG Nordic Transport Group A/S

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900



Note 5 - Treasury shares

Treasury shares are bought back to meet obligations relating to acquisition of minority shareholders' shares in NTG subsidiaries under the "Ring-the-Bell" concept and to cover obligations arising under share-based incentive programs and potentially for other purposes such as payment in relation to M&A transactions.

	Number of shares	Nominal value (DKKm)	Part of share capital	Market value (DKKm)
Treasury shares 1 January	1,387,472	28	6.1%	408
Value adjustment				-20
Treasury shares 31 March	1,387,472	28	6.1%	388



Note 6 - Events after the reporting period

No events have occurred after the reporting date which significantly affect the Group's financial position.



Statement of the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the Interim Report of NTG Nordic Transport Group A/S for the period 1 January 2024 to 31 March 2024.

The interim consolidated financial statements of NTG Nordic Transport Group A/S, which have not been audited or reviewed by the Company's auditor, have been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the EU and additional

Danish disclosure requirements for interim financial reporting of listed companies. In our opinion, the interim consolidated financial statements give a true and fair view of NTG Nordic Transport Group A/S' consolidated assets, liabilities and financial position at 31 March 2024 and of the results of NTG Nordic Transport Group A/S' consolidated operations and cash flows for the period 1 January 2024 to 31 March 2024.

Furthermore, in our opinion the Management report includes a fair review of the development in NTG Nordic Transport Group A/S' operations and financial conditions, the results for the period, cash flows and financial position as well as a description of the most significant risks and uncertainty factors that NTG Nordic Transport Group A/S faces.

Hvidovre, 7 May 2024

Executive Board

Mathias Jensen-Vinstrup Group CEO

Christian D. Jakobsen Group CFO

Board of Directors

Eivind Kolding Chairman of the board

Jørgen Hansen Deputy chairman of the board Board member

Finn Skovbo Pedersen

Carsten Krogsgaard Thomsen Board member

Jesper Præstensgaard Board member

Karen-Marie Katholm Board member

Louise Knauer Board member

NTG Nordic Transport Group A/S

Hammerholmen 47 DK-2650 Hvidovre +45 7634 0900